

RESOLUTION NO. 2025-160

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF ELK GROVE DISPENSING WITH THE FORMAL REQUEST FOR PROPOSAL PROCEDURE PURSUANT TO ELK GROVE MUNICIPAL CODE SECTION 3.42.140(B)(3) AND AUTHORIZING THE CITY MANAGER TO EXECUTE THE THIRD AMENDMENT TO THE CONTRACT WITH MARK43, INC., FOR SUBSCRIPTION ACCESS TO ITS COMPUTER AIDED DISPATCH SYSTEM (CAD), RECORDS MANAGEMENT SYSTEM (RMS), AND ON-SCENE MOBILE FIELD COLLECTION APP FOR THE ELK GROVE POLICE DEPARTMENT, EXTENDING THE TERM FOR FIVE YEARS AND INCREASING THE CONTRACT AMOUNT BY \$2,625,313.88, FOR A TOTAL CONTRACT AMOUNT NOT TO EXCEED \$4,921,191.84

WHEREAS, the Elk Grove Police Department (EGPD) utilizes the Mark43 Inc., cloud-based Computer Aided Dispatch System (CAD), Records Management System (RMS), and On-Scene Mobile Field Collection App to deliver critical law enforcement services to the Elk Grove community; and

WHEREAS, in September 2020, the City Council determined a formal request for proposal procedure for this Software as a Service was not in the best interest of the City and authorized the City Manager to execute a five-year agreement (C-20-572) with Mark43, Inc., a Delaware corporation registered with the California Secretary of State (Mark43), to conduct business in California, for the purchase, implementation and maintenance of their cloud-based CAD and RMS, which have improved efficiencies, provided ease of use, and increased officer productivity; and

WHEREAS, in July 2021, the City Manager authorized the first contract amendment with Mark43, Inc. (C-21-394) as provided in the Resolution No. 2020-226 authorizing the original purchase, to incorporate RMS QuickCrash reporting to the RMS, increasing the cost of the Mark43 contract by \$315,116, and amending the payment schedule; and

WHEREAS, in August 2023, the City Council authorized the second contract amendment with Mark43, Inc. (C-23-511) to add subscription access to the Mark43 On-Scene Mobile Field Collection App and increase the number of licenses for the Computer Aided Dispatch System and Records Management System, increasing the cost of the Mark43 contract by \$242,217.97, with an increase to the annual payment amount for Years 4 and 5 to \$448,771.50 on the payment schedule; and

WHEREAS, Mark43 Inc., has been providing the City with products and services and the expenditures of staff time and money to compile the documents necessary for a formal Request for Proposal and potentially convert to a new vendor would not likely result in a better price or an outcome more advantageous to the City; and

WHEREAS, for the reasons presented, pursuing a formal request for proposal procedure for the subject services is not in the best interest of the City.

NOW, THEREFORE, BE IT RESOLVED that the City Council of the City of Elk Grove hereby dispenses with the formal request for proposal procedure pursuant to Elk Grove Municipal Code Section 3.42.140(B)(3) and authorizes the City Manager to execute the third amendment to the contract with Mark43, Inc., in substantially the form presented, for subscription access to its Computer Aided Dispatch System (CAD), Records Management System (RMS), and On-Scene Mobile Field Collection App for the Elk Grove Police Department, extending the term for five years and increasing the contract amount by \$2,625,313.88, for a total contract amount not to exceed \$4,921,191.84.

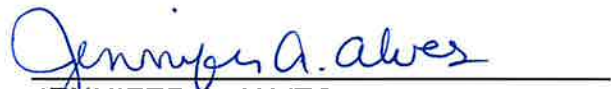
PASSED AND ADOPTED by the City Council of the City of Elk Grove this 13th day of August 2025


BOBBIE SINGH-ALLEN, MAYOR of the
CITY OF ELK GROVE

ATTEST:


JASON LINDGREN, CITY CLERK

APPROVED AS TO FORM:


JENNIFER A. ALVES
ACTING CITY ATTORNEY

CERTIFICATION
ELK GROVE CITY COUNCIL RESOLUTION NO. 2025-160

STATE OF CALIFORNIA)
COUNTY OF SACRAMENTO) ss
CITY OF ELK GROVE)

I, Jason Lindgren, City Clerk of the City of Elk Grove, California, do hereby certify that the foregoing resolution was duly introduced, approved, and adopted by the City Council of the City of Elk Grove at a regular meeting of said Council held on August 13, 2025, by the following vote:

AYES: COUNCILMEMBERS: Singh-Allen, Robles, Brewer, Spease, Suen

NOES: COUNCILMEMBERS: None

ABSTAIN: COUNCILMEMBERS: None

ABSENT: COUNCILMEMBERS: None



Jason Lindgren, City Clerk
City of Elk Grove, California