

RESOLUTION NO. 2025-133

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF ELK GROVE
DISPENSING WITH THE FORMAL REQUEST FOR PROPOSAL PROCEDURE
PURSUANT TO ELK GROVE MUNICIPAL CODE SECTION 3.42.140(B)(3), AND
AUTHORIZING THE CITY MANAGER TO EXECUTE A CONTRACT WITH ALLIANT
INSURANCE SERVICES, INC. FOR BENEFITS CONSULTING AND BROKERAGE
SERVICES FOR A TERM OF SEVEN YEARS IN AN AMOUNT NOT TO EXCEED
\$217,307.52**

WHEREAS, the City of Elk Grove (City) Human Resources staff utilizes benefits consulting and brokerage services to provide expert support with plan administration, benefits marketing, plan design, funding strategies, compliance, cost analysis, vendor coordination, employee communications, and the annual benefits renewal process; and

WHEREAS, since 2008, the City has contracted with Edgewood Partners Insurance Center (EPIC) for employee benefit brokerage and consulting services under a series of contracts and the current contract was set to expire on June 24, 2025; and

WHEREAS, EPIC will no longer be permitted to support any PRISM-administered programs, requiring the City to work exclusively with Alliant Insurance Services Inc. (Alliant) for such programs; and

WHEREAS, to prepare for the expiration of the current benefits brokerage contract with EPIC, the City conducted an informal RFP process; and

WHEREAS, Alliant submitted a comprehensive proposal that demonstrated a detailed, thoughtful, and strategic approach to meeting the City's needs; and

WHEREAS, Alliant serves a broad client base of over a thousand public entities, including cities, counties, housing authorities, special districts, community college districts, and K-12 school districts, and brings a high degree of expertise in addressing the specialized needs and challenges of the public sector; and

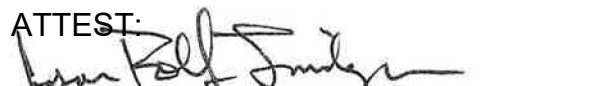
WHEREAS, for the reasons presented above and in the staff report, pursuing a formal request for proposal procedure is not in the best interest of the City.


NOW, THEREFORE, BE IT RESOLVED that the City Council of the City of Elk Grove hereby dispenses with the formal request for proposal procedure pursuant to Elk Grove Municipal Code Section 3.42.140(B)(3) and authorizes the City Manager to execute a contract with Alliant Insurance Services Inc., in substantially the form presented, for benefits consulting and brokerage services for a term of seven years, in an amount not to exceed \$217,307.52.

PASSED AND ADOPTED by the City Council of the City of Elk Grove this 23rd day of July 2025



BOBBIE SINGH-ALLEN, MAYOR of the
CITY OF ELK GROVE

ATTEST:

JASON LINDGREN, CITY CLERK

APPROVED AS TO FORM:

JONATHAN P. HOBBS
CITY ATTORNEY

CERTIFICATION
ELK GROVE CITY COUNCIL RESOLUTION NO. 2025-133

STATE OF CALIFORNIA)
COUNTY OF SACRAMENTO) ss
CITY OF ELK GROVE)

I, Jason Lindgren, City Clerk of the City of Elk Grove, California, do hereby certify that the foregoing resolution was duly introduced, approved, and adopted by the City Council of the City of Elk Grove at a regular meeting of said Council held on July 23, 2025 by the following vote:

AYES: **COUNCILMEMBERS:** *Singh-Allen, Brewer, Spease, Suen*

NOES: **COUNCILMEMBERS:** *None*

ABSTAIN: **COUNCILMEMBERS:** *None*

ABSENT: **COUNCILMEMBERS:** *Robles*



Jason Lindgren, City Clerk
City of Elk Grove, California