

**RESOLUTION NO. 2025-107**

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF ELK GROVE  
DISPENSING WITH THE FORMAL REQUEST FOR PROPOSAL PROCEDURE  
PURSUANT TO ELK GROVE MUNICIPAL CODE SECTION 3.42.188(B)(3) AND  
AUTHORIZING THE CITY MANAGER TO EXECUTE AN AMENDMENT TO THE  
CONTRACT WITH NEXTGEN ALPHA UPFITTING, LLC TO PROVIDE  
INSTALLATION AND REPAIR OF VEHICLE RESPONSE EQUIPMENT AND  
LIGHTING FOR CITY OWNED VEHICLES IN AN AMOUNT NOT TO EXCEED  
\$2,500,000**

**WHEREAS**, upfitting of City owned vehicles is necessary to the safe and efficient delivery of services to the residents of Elk Grove; and

**WHEREAS**, staff previously searched for a new service provider within close proximity of the City's Fleet Facility to minimize inefficiencies and preserve City resources including, without limitation, minimizing vehicle wear and tear, reducing fuel costs and decreasing the amount of time a vehicle is placed out of service for installation or equipment repair and the selected vendor NextGen Alpha Upfitting (NAU) was located less than nine miles from the City's Fleet Facility; and

**WHEREAS**, the City has utilized NextGen Alpha Upfitting, LLC for three years for installation of emergency response equipment and lighting and a formal request for proposal procedure would not be in the best interest of the City based on NAU's proximity to the City's Fleet Facility, their staff's familiarity with the complexities of the City's vehicle builds, and their current and future year quotes compared to 2017 pricing; and

**WHEREAS**, sufficient funding is identified in the Fiscal Year 2024-25 budget and costs for future years will be budgeted in respective future budgets and subject to City Council approval for the term of the NextGen Alpha Upfitting, LLC contract.

**NOW, THEREFORE, BE IT RESOLVED** that the City Council of the City of Elk Grove hereby dispenses with the formal request for proposal procedure pursuant to Elk Grove Municipal Code Section 3.42.188(B)(3) and authorizes the City Manager to execute an amendment to the contract with NextGen Alpha Upfitting, LLC, in substantially the form presented, for providing installation and repair of emergency response equipment and lighting, in an amount not to exceed \$2,500,000.

**PASSED AND ADOPTED** by the City Council of the City of Elk Grove this 11<sup>th</sup> day of June 2025




BOBBIE SINGH-ALLEN, MAYOR of the  
CITY OF ELK GROVE

ATTEST:



JASON LINDGREN, CITY CLERK

APPROVED AS TO FORM:



JONATHAN P. HOBBS,  
CITY ATTORNEY

**CERTIFICATION**  
**ELK GROVE CITY COUNCIL RESOLUTION NO. 2025-107**

STATE OF CALIFORNIA            )  
COUNTY OF SACRAMENTO    )        ss  
CITY OF ELK GROVE            )

*I, Jason Lindgren, City Clerk of the City of Elk Grove, California, do hereby certify that the foregoing resolution was duly introduced, approved, and adopted by the City Council of the City of Elk Grove at a regular meeting of said Council held on June 11, 2025 by the following vote:*

**AYES:            COUNCILMEMBERS:        Singh-Allen, Robles, Brewer, Spease, Suen**

**NOES:           COUNCILMEMBERS:        None**

**ABSTAIN:       COUNCILMEMBERS:        None**

**ABSENT:        COUNCILMEMBERS:        None**

  
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**Jason Lindgren, City Clerk**  
**City of Elk Grove, California**